



SHORT SALES AND FORECLOSURE RESOURCE CERTIFICATION ROADSHOW

Instructor: Matthew Rathbun, ABR, ABRN, ACR, AHWD, CFP, e-PRO, GRI, SRES

Description: For many real estate professionals, short sales and foreclosures are the new "traditional" real estate transaction. Knowing how to help sellers maneuver the complexities of short sales as well as help buyers pursue short sale and foreclosure opportunities are not merely good skills to have in today's market—they are critical. And while short sales and foreclosures are not for the faint of heart, agents with the proper tools and training can use these specialty areas to build their business for the long term.

Plus, NAR has set up a Facebook page where REALTORS® can network, reach consumers, and stay up-to-date on the latest news and events related to short sales and foreclosure transactions. Check it out at www.Facebook.com/NARSRF today!

Date: February 23, 2010

Time: 9 a.m. - 5 p.m.

Cost: Right Tools, Right Now
SPECIAL PRICING! SAVE \$175!
\$175 Application Fee Waived Until March 31!
Now Only \$85 members / \$105 non-members



Location: Mid-Atlantic Farm Credit Bldg.
125 Prosperity Dr.
Winchester, VA 22602

D: This class offers 8hrs. of
CE/PL Credit Hours

REGISTRATION IS REQUIRED.

Two ways to register:

Fax to (540) 662-5986 – complete registration information below

Fee: Member \$85 Non-member \$105



Name: _____ **Company:** _____

Phone: _____ **Email Address:** _____

Payment: VISA MasterCard Am. Express **CC #:** _____

Exp. Date _____ **3-digit CVC #:** _____ **Authorized Signature:** _____

NOTE: If you require ADA assistance for the classroom, please call BRAR at time of registration at (540) 667-2606. Opinions and information delivered in all FAAR courses should be confirmed as compliant with the Student's Company Policy before including in business practices. Refunds will only be given in the event RECA cancels the class or if the registrant withdraws from the class by contacting FAAR during business hours, at least one (1) business day prior to the class date.